2800 mt elevator opened November 2018 in Rycroft
2018 in a nutshell......

• Weather challenges
• Drought in areas
• Early frost/snow
• Difficult harvest
How are we starting 2019

- What is the quality?
- Seeing extremely high quality, good color and test weight. Also seeing
- High than average frost damage
- 0-80% damage
- Very low test weights
- Sprouting and related weather damage
How are we starting out 2019

• Imagine on a trip in your vehicle and your “low fuel” light comes on....that is where we are at
• 500,000mt carry out with questionable quality
• Stats Can is projecting around a 2% increase in acres.....
• Grain Millers is predicting a closer to 5% increase
• In areas as other cereals, finding quality seed is proving to be a challenge
How are we starting out 2019

- Interesting times in Canadian Oat markets
- Export to non traditional markets
- Depending on 2019 yields, we could see anything from .50$ increase to a .25$ decrease from todays values
- All the typical factors will of course affect price
- Hi-Pro Feeds closing doors Feb 1, 2019 which will change Northern Alberta feed markets
2019 Organic Outlook

• Strong demand for good quality old crop
• Very strong supply of organic CWRS and Yellow peas with limited marketing opportunities so predicting an increase of organic oat acres
• Strong new crop pricing is being offered to growers
• Grain Millers new mill will be opening in Yorkton in late 2019
So what to do next???

• Pay attention to what is happening in Canada/US markets
• Watch Australian and European markets
• At harvest take a large amount of samples, know what you have in your bins !!
• Market in stages, know your costs and spread out your sales over the crop year and take advantage of opportunities
• During harvest, take a few minutes and look for bumps up in the market or trends to take it down. Crazy things can happen during a harvest
So what to do next???

• Thank You!

• Contact info: Grain Millers Rycroft  John Loogman
  • 780-833-5153 Office
  • 780-864-9403 Cell

• Questions?