



Annual Report

2017/2018

Introduction

This annual report details the twelfth year of Saskatchewan Oat Development Commission (SaskOats) operations. This is the twenty-first year that oat growers from Saskatchewan, Manitoba and Alberta have worked together to give voice to the needs of oat growers.

In 2016, the SaskOats Board voted to use the trade name "SaskOats" to be more descriptive of the organization for producers and to align better with the other commissions. A new logo, as displayed on page one, was developed and approved by the Saskatchewan AgriFood Council and this logo and trade name is now in full use.

Shawna Mathieson is now in her eighth year as Executive Director of the Prairie Oat Growers Association (POGA), SaskOats, as well as the Alberta and Manitoba oat commissions. She leads all the administrative duties of the three provincial organizations as well as POGA. In 2017, POGA also hired a quarter-time assistance. Cyndee Holdnick is a farmer and rancher based out of Manitoba and assists with the administration of the four commissions.

POGA

SaskOats is currently the largest funding partner in POGA, the prairie wide organization representing oat growers in Western Canada. POGA funding partners include SaskOats, the Manitoba Oat Grower Association (MOGA) and the Alberta Oat Growers Commission (AOGC). MOGA and AOGC are the equivalent oat grower check-off funded organization in their respective provinces.

All six Saskatchewan directors are represented on the POGA board. Currently, there are also six directors from Manitoba and six directors from Alberta on the POGA board.

Sadly, after the year end, SaskOats Director and Audit Chair, Elroy Trithardt passed away. As of December 2018, the board has not appointed anyone to fill this position. Chris Rundel has taken over the Audit Chair position.

The goal of POGA is to handle all administration duties of the provincial organizations and the overall approval and monitoring of projects of mutual benefit to SaskOats, MOGA and AOGC. Some projects continue to be provincially directed and therefore funded directly from the provincial organization. SaskOats examples of this include our commitment to the Crop Development Center at the University of Saskatchewan, the Indian Head Ag Research Farm, Ag in the Classroom, Saskatchewan Oat Variety trials and a SaskOats funded project also being conducted at the University of Saskatchewan: "The effect of Pre-Harvest Glyphosate on Quality of Milling Oats."

Education

One priority of SaskOats has been the education of our youth on the merits and opportunities of agriculture in Saskatchewan. SaskOats provides an annual commitment to Ag in the Classroom of \$15,000 to help promote this priority.

The Oat Scoop newsletter is distributed a minimum of two times annually to the membership and oat industry organizations as well as being available on our website, www.poga.ca

SaskOats is a member of Crop Week and CropSphere. SaskOats has held their Annual General Meeting at CropSphere in since 2015 and plans to continue to do so going forward. CropSphere, an agricultural conference presented by 6 Saskatchewan commodity groups, is held in Saskatoon, and is focused on addressing the needs of producers across multiple crops. CropSphere runs sessions on market outlook, research, and agronomy, along with crop specific sessions.

SaskOats is co-host to the POGA annual conference, a day-long seminar on oat production and marketing held every third year in Saskatchewan. In 2017, the conference was held in Banff, Alberta and, in 2018, POGA's annual conference was in Saskatoon, Saskatchewan.

As a partner to the Prairie Oat Growers Association, SaskOats' Directors have been active ambassadors to the oat milling and processing side of the industry. For the past eleven years, SaskOats has sponsored the championship oat class at Harvest Showdown Grain Show in Yorkton – one of the few shows for commercially grown grains.

Policy

SaskOats has an ongoing dialogue with our provincial government and the SaskOats directors met, once again, with the Minister of Agriculture, the Honourable Minister Stewart, in November 2017 to discuss several current issues relating to oat growers. In addition, after the year end, SaskOats met with the newly appointed Minister of Agriculture, the Honourable David Marit in November 2018.

SaskOats, through POGA, holds a membership in Grain Growers of Canada (GGC) which represents oat growers on many policy issues at the national level. Some concerns worked on through GGC this year included Bill-C49, the proposed federal tax changes and PMRA's proposed changes to neonics.

A current issue facing oat growers is the proposed mycotoxin standards in food grains in Canada. SaskOats and POGA are actively providing input into these standards, have co-funded a publication of a study addressing these standards and are conducting further research, through the Canadian Grain Commission (CGC) to measure the occurrence of fungi and mycotoxins on oats. This project is co-funded with the Agricultural Development Fund (ADF) of Saskatchewan. In addition, SaskOats, through POGA is funding a project titled "Mitigating mycotoxins in the Canadian food value chain," led by Food and Consumer Products Canada and partially funded by Western Grains Research Foundation and many industry participants. This project supports the development of the tools needed to manage the new reality of possible mycotoxin regulation, including tracking changes in mycotoxin profiles, developing rapid and reliable methods for sampling and testing Vomitoxin, also known as deoxynivalenol (DON) and Ochratoxin A (OTA) at wheat grain elevators using aspirated dust particles, developing best practices for post-farm storage and processing to minimize the development of OTA, developing independent capacity to reliably test for emerging mycotoxins, and developing reliable, rapid, cost effective tests to quantify the presence of fungi responsible for toxin production both in raw and processed grain. This project was completed in the 2017-2018 year.

SaskOats, through POGA, is also represented at the Western Grains Research Foundation (WGRF), the Prairie Grain Development Committee (PGDC), the Saskatchewan Weed Committee and has participated in industry-wide meetings such as the Value Creation Meetings, Grains Roundtable and the Canadian Global Grains Symposium in addition to attending meetings with the Market Access Secretariat.

SaskOats, through POGA, has taken a very active role in the transportation issues that have plagued Canada. One aspect of POGA's Ottawa mission was to express concerns over the expiration of the Fair Rail for Grain Farmers Act, which did expire on July 31, 2017. Bill C-49, the *Transportation Modernization Act*, was passed in May 2018. Other issues discussed in Ottawa with key delegates were the Carbon Tax, oat market access through NAFTA, the CPTPP as well as China and India (where specific market access requests have been submitted through Market Access Secretariat), the health benefits of oats, the national food policy, the Canadian Grain Commission Surplus and science-based pesticide reviews. These discussions have been extremely important, and SaskOats, through POGA, continues to see value in this mission.

Continued work on building key relationships, such as the Ottawa trip, has been vital to POGA's position within the industry and government agencies. POGA has been requested at various government meetings for input, often where only few commodity groups are invited. For example, POGA is one of a few commodities that has a representative on the Crop Logistics Working Group focused on Canadian Transportation issues.

Select POGA Directors and the Executive Director have also been active advocates to the oat milling and processing side of the industry by attending and speaking at the North American Millers Association's (NAMA) annual conference each year for the past ten years. Our strong industry support is demonstrated by our invitation to these meetings to provide a "producer perspective." Oats continues to be the only commodity group represented at this event. POGA also works with NAMA on a few projects. Examples include NAMA's joint "Crown Rust Marker Project" which is working to identify molecular markers for oat crown rust resistance with the US Department of Agriculture (USDA) and POGA sat the Oat Global Board as the sole grower voice in 2017-2018.

SaskOats, through POGA, lead a National Oat Strategy Session in the fall of 2017. The intention was to develop a plan for long term research and development goals in addressing items such as the miller's minimum beta glucan and total dietary fibre levels required, maximum oil allowed, producer yields, kernel size and quality, lodging goals, etc. The hope is to align industry and producer needs in oat breeding across Canadian programs, so the maximum potential can be reached. The meeting was a big success, and a testament to the collaboration in the oat industry. This project was co-funded by the Industry Organization Development Fund (IODF) of Saskatchewan.

Research Projects

SaskOats continues their multi-year commitment with the Crop Development Centre (CDC) in Saskatoon for \$80,000 annually, with the funds being targeted to agronomic studies, plant pathology, and plant breeding at the University of Saskatchewan. This funding is set to be refocused on only plant breeding starting in mid-2019 due to the elimination of funding to the CDC by PepsiCo Quaker and the strong need to maintain this vital breeding program. SaskOats is hopeful that the

Agriculture Development Fund (ADF) and Western Grains Research Fund (WGRF) will consider funding assistance for this very important program going forward.

SaskOats, through POGA, contributes to Dr. Aaron Beattie's project, "Breeding for Resistance to Leaf Blotch Pathogens in SK Oats," at the University of Saskatchewan. This research looks to understand leaf blotch pathogens, understand the genetics of resistance in oats to leaf blotch, and identify and develop molecular markers for leaf blotch resistance in oat breeding. This project is co-funded with ADF.

SaskOats, through POGA, funds "Investigation of Avenanthramides, a New Healthy Compound in Oat" at the University of Saskatchewan. This project hopes to improve the nutritional value of oat through increasing the level of avenanthramides, novel bioactive compounds in oat that have strong antioxidant, anti-inflammatory and anti-itching activities. POGA contributed \$90,000 over three years with the remainder of the funding coming from WGRF and ADF. This project was completed in the 2017-2018 year.

Another project "Response of Oat Yield and Quality to Different Harvesting Approaches" was solely funded by SaskOats in 2014-2015. The objective of this research was to determine whether glyphosate application adversely affects oat yield, quality, and functional composition compared with windrowed or direct cut oat plots that have not received glyphosate as a harvest aid. In April 2015, Grain Millers Inc., one of the largest millers of oats in North America, announced that the company would no longer purchase oats that have received a glyphosate application. This decision was made based on issues related to the quality of oats treated with glyphosate, but there is currently no research that compares glyphosate as a harvest aid to windrowed oats. Based on this research, the lead researcher, Chris Willenborg, applied and was approved for ADF funding to expand and continue this project for the next three years. The new project titled, "The effect of Pre-Harvest Glyphosate on Quality Milling Oats," began in 2016 and SaskOats is paying 25% of this cost.

This same researcher, Willenborg, also leads "Integrated Weed Management Strategies to Maximize Oat Production," at the University of Saskatchewan. This project is also co-funded with ADF. The objective is to examine weed control tactics for wild oat and kochia management in oat production.

In 2016, SaskOats committed to budget up to \$12,000 per year for three years to post registration variety performance trials by the Saskatchewan Variety Performance Group. In 2018 SaskOats committed further dollars to add lodging resistance testing to the Saskatchewan Variety Performance Group.

SaskOats, through POGA, continues to fund and administer an oat breeding collaboration project with the industry and the Government of Canada under the AgriInnovation program. This project, called the Prairie Oat Breeding Consortium (POBC) is designed to fund the Western AAFC oat breeding program aimed at developing food and milling quality cultivars adapted to the western provinces. POGA agreed to fund 25% of the costs of this program in collaboration with a group of eight oat industry stakeholders. The Manitoba Oat Growers Association pays the full cost of the POBC membership. In addition, POGA, along with 5 other industry partners have agreed to fund a post doc student under Dr. Jennifer Mitchell Fetch at AAFC Brandon as part of a knowledge transfer plan. This person was hired in the spring of 2017 and the funding is in place for two years. The funding for the POBC expired on March 31, 2018 and POGA, once again, applied and was approved, for

further funding. All breeding programs in Canada under the AgriInnovation Program (AIP) were reduced to a maximum of 50% funding. While this is large reduction in funding, Ag Canada did agree to maintain 50% of the original budget request therefore allowing this project to continue. The POBC members, including POGA, will now contribute 37.5% of the total project budget for the next 5 years.

SaskOats, through POGA, also contributes to AAFC's "Organic Oat Breeding" Program led by Mitchell Fetch. The goal is to develop milling quality oat cultivars suitable for organic production in western Canada, and potentially across Canada. Organic oat markets continue to grow, and producers require improved cultivars to respond to their specific production system. POGA has committed funding for 5 years. This project is also co-funded by the industry and the Canadian Agricultural Partnership, AgriScience Program: Projects Component (APPC).

SaskOats, through POGA, also provides financial support to Oat Advantage, a private oat breeding program in Saskatoon, for further oat breeding in Western Canada. The original funding supported four main goals 1) Improved oat line quality selection for low hull content 2) Improved oat line selection for variation of groat surface borne trichomes (hairs) 3) Improved seed purity in early generation harvest and 4) Steady flow of breeding material through winter nursery utilization. Progress was made on all project objectives, including realizing better assurance of oat lines with plump groats and an ability to focus on oat lines that portion growing season resources into meaningful yield; determining, and being able to act on, the variability in oat groat trichome content, which can lead to new oat varieties with improved properties for grain handlers; and harvesting small oat bundles with nearly 100% seed purity. The original contract ended in 2017, and POGA has agreed to another 3-year contract to continue this important breeding work.

One strong recommendation from the 2015, "Future of Oat Forum," was to improve the Oat Grower Manual and have more extension studies. As such, POGA contracted Jim Dyck of Oat Advantage to update on the online grower manual in 2017. The Saskatchewan Industry Organization Development Fund (IODF) co-funded this project and the updated version can be found on POGA's website.

SaskOats, through POGA, supports Dr. Lingyun Chen's, "Optimizing protein quality of Alberta oats and food application development," at the University of Alberta. The research looks to analyze oat protein quality for both functionality and nutritive values as impacted by variety and agronomy practices. Initial results show that fertility levels significantly impact the protein content in oats. This project was co-funded by the Alberta Crop Industry Development Fund (ACIDF).

SaskOats, through POGA, also funds, "Product Development from Gluten-Free Oat Fractions," at the University of Alberta under Dr. Chen. Most fractionation methods extract one or two ingredients only, making the other non-desired fractions less usable. This project is working to develop a cost-effective process to allow for the extraction and utilization of all oat ingredient fractions. The hope is that if oats are easily fractionated in a cost-effective way, companies can generate more revenue and producers will benefit through increased demand and prices. This project was co-funded with ACIDF.

SaskOats, through POGA, funds two projects with Bill May at the Indian Head Agriculture Research Farm: the first, a project also funded by ADF along with other Saskatchewan commissions, is "Crop Sequencing of Large Acreage Crops and Special Crops." The objective of this project is to determine the effects of a preceding crop

using several large area plots and several special crops. The crops in this rotation will include Wheat, Oats, Canola, Pea, Canary Seed, Hemp, Quinoa, and Coriander. Moisture and residual N at beginning of second year, plant density, volunteers during growing season of second year (counts and biomass), grain yield and grain quality will all be assessed.

The second project at Indian Head, funded by the Agriculture Demonstration of Practices and Technologies (ADOPT) program, is, "Yield Response and test weight stability of Oat to Fertilizer N." The objective is to determine if the test weight of current oat cultivars vary in the stability of their test weight as nitrogen rates change.

A new project this year, also funded by ADOPT, is another fertility project "Managing Fertilizer use to Optimize Yield and Quality of Oat," by Lana Shaw at the South East Research Farm. This project will demonstrate the effect of four rates of nitrogen fertility on yield, quality, and lodging of milling oats. The information garnered by Bill May's project will be incorporated so as to not duplicate research.

SaskOats, through POGA, also funded "Transposon-Mediated Activation Tagging in Oat," at McGill University. The objective of this five-year project was to lay the foundation for a new method of identifying genes to improve oat breeding. The project will create an experimental oat variety with a transposon, which is a class of genetic element that can "jump" to different locations within a genome. The transposon will be programmed to jump in/out of genes of interest, turning them on/off. This will allow identifying the genes of interest by finding the location of the transposon. This project was successful in developing transposon insertion lines and showing improved genetic transformation in oat. The transposon-system itself is an important resource for gene identification through gene knockouts, gene activation and transposon- assisted gene editing through transposon footprints. The transformation system developed in this project is mandatory for the success of future CRISPR-based gene editing. This project was completed in the 2017-2018 year and was co-funded with the Government of Canada's AIP Program.

SaskOats, through POGA is also funding, "Comparison of Quality among International Oat Sources," led by Dr. Ames at Agriculture and Agri-Food Canada. Dr. Ames conducted a direct comparison of quality between oats sourced from several major oat producing countries. This information will give the world-wide oat industry valuable marketing information, as well as provide breeding direction for Canadian oat researchers. This project was completed in the 2017-2018 year.

SaskOats, through POGA, committed to two new projects led by Jessica Pratchler with the Northeast Agriculture Research Foundation. The first, "Improved Integrated Disease Management for Oats in SK," aims to understand the effectiveness of fungicide applications, as well as genetic resistance to control foliar diseases in oats. The second project, "Improving Oat Yield with Intensive Agronomy", will look at balancing the increased fertility regime in oat production with lodging, disease and maturity implications. The goal is to help producers grow high yielding and improved milling quality of oat in an economical manner. These projects are co-funded by ADF and ADOPT.

SaskOats is part of Brian McConkey's "Monitoring Soil Organic Carbon on commercial direct-seeded fields across Saskatchewan" project. This project will resample the Prairie Soil Carbon Balance Project network and analyze for changes in soil organic carbon since 1996, 1999, 2005 and 2011. The intention is to use the evidence to

benefit producers economically from the environmental benefits they have produced. This project is co-funded with ADF and many other Saskatchewan commissions.

Another new SaskOats project, "Oat Vigour Improves with Larger Seed Size," funded by ADOPT, is being led by Mike Hall of East Central Research Foundation. The objective of this project is to demonstrate how seedling vigour in oats can be improved by screening for a larger seed size. Vigorous seed will be shown to have greater emergence, improved stand establishment, greater competitiveness against wild oats, earlier maturity and greater yield.

SaskOats, through POGA, contributes to the "*Canadian Agronomist.ca*". This website intends to fill the gap between researchers, agronomists and to some extent producers by implementing electronic technology/knowledge transfer utilizing email newsletters and posting of Research Summaries.

SaskOats, through POGA, joined the farm safety campaign with a sponsorship in "Be Grain Safe." This project has developed mobile units which function both as grain entrapment units for demonstrations, as well as being rescue training units for emergency personnel. The awareness efforts are being directed towards producers, to remind them of proper safety protocols and to emergency personnel to be able to effectively handle grain entrapment situations; hopefully saving lives on the farm.

Research – Product Development

SaskOats, through POGA, is funding a product development project being completed at the University of Alberta by Dr. Chen, "Development of an Oat Based Beverage." This collaborative industry project will focus on developing two oat protein-based beverages. The initial oat-based beverage will be developed in collaboration with Oatdeal, based out of Saskatoon and will be a ready to drink oat protein enriched product. The second will be a nutritious oat-based beverage that possesses the necessary sensory and nutritional properties to improve the quality of life of patients who are undergoing radiation therapy.

An extension of the development of an oat-based beverage is the "Development of an Oat Coffee Additive (Coffee Creamer)." Approximately 65% of global consumers drink at least one cup of coffee per day, and 37 billion cups of coffee with non-dairy creamers are consumed annually. Consumer demands for nutrition, convenience and plant proteins/fibres is generating a new market opportunity within the coffee creamer market. Through this research, Dr. Chen hopes to develop a nutritious, functional oat-based coffee additive that combines protein, beta glucan and a probiotic into a functional and competitive lactose free coffee additive. This developed product will be the first of its kind on the market, and could generate a new market opportunity for, and consumer awareness of, oats. Both of Dr. Chen's projects are co-funded with ACIDF.

Research – Feed

A key recommendation from the SaskOats' study of world oat markets highlighted the need to investigate the potential to recapture the USA oat feed market. SaskOats, through POGA, is part of a five-year project at the University of Saskatchewan to "Develop New Strategies to Efficiently Utilize Oat Grains in High Production Dairy Cows to Maximum Economic Return and Benefit to Prairie Oat Growers." This project aims to identify the best oat variety or type of oat grain with the highest Feed Milk Value (FMV) for dairy cattle, to improve the FMV of oats

through processing, and to find the maximum or optimum level of oats in high production lactation dairy cow diets thus, ideally, promoting more oats in dairy rations. The project is co-funded by the Natural Sciences and Engineering Research Council of Canada's (NSERC) Collaborative Research and Development (CRD) grant.

Market Development Projects

SaskOats, through POGA, received funding through AgriMarketing starting in the 2015-2016 year to advance the Canadian Oat Market in Mexico. Over the years, this project has seen a large increase of Canadian oats moving into Mexico. In June 2018 POGA representatives met with the largest oat millers in Mexico, comprising of over 97% of the market, as well as with Mexican government officials to continue this mission. The Facebook campaign has also been a huge success, reaching 1 in 3 Mexicans each year. The original funding through AgriMarketing and the contract with Emerging Ag ended March 2018, and POGA has secured an additional 3 years of AgriMarketing funding beginning in April 2018 and will continue to contract Emerging Ag to continue this successful project.

SaskOats, through POGA, supported the "American Oats Marketing Campaign 'Oats Everyday.'" The goal was to position oats as a tasty, versatile and healthy food ingredient in the USA market. It focused on small dietary changes to incorporate oats, as well as easy ways to substitute oats in recipes. The project had many successes along the way, including over 2.7M Facebook users, however due to reduced funding from partner sources the project ended on March 31, 2018. This project was co-funded through the AgriMarketing Program and Industry partners.

SaskOats, through POGA, also contributes to the "Keep it Clean Cereals" Initiative led by Cereals Canada. This program targets Western Canadian producers and aims to provide producers with proper information to get their cereals ready for the export market by highlighting important export standards and expectations. This project is important, especially for topics like glyphosate, not only to remind oat growers of the possible issues of not meeting export standards but also ensuring other countries know the safe messages being delivered and how important it is for Canada. POGA also provided additional support in 2017-2018 for the creation of Keep It Clean videos to be shared on social media with key messages like proper glyphosate use.

SaskOats, through POGA, contracted Emerging Ag to work towards getting raw Canadian oats into China. POGA members have met with government officials on this multiple time, including representatives from CFIA and AAFC. POGA also participated in a mission to China with the Honourable Ag Minister MacAulay in November 2017 and again after the year end in 2018. If raw Canadian oats were allowed into China this could be a huge market potential for Canadian oat growers, which could significantly and positively impact the economic viability of this crop. While inter-governmental issues take time to work through, POGA is pleased with the progress made to date, including having oats added to the China/Canada 2018 work plan in November of 2017. POGA continues to work diligently on this market potential. SaskOats pays the full POGA portion of the China market access work. Beginning in April 2018 this project is being co-funded by the AgriMarketing Program.

SaskOats, along with the Government of Saskatchewan and Grain Millers Canada Corporation, contributed to the video production "Telling the Oat Story". This video showcased oat production in Saskatchewan, featuring oats from seeding through harvest and onto processing. The intention of this video is to give consumers insight on oat production, as well as to maintain public trust in agriculture.

Summary

SaskOats has successfully contributed to the profile, representation and profit of Saskatchewan oat growers. Since 2008, oat growers in Western Canada have spent about \$0.18 of every dollar on research and marketing. The great collaboration of industry, government and the oat organizations is displayed by the amount of research and marketing work that is able to continue for our small crop.

SaskOats will continue to develop the strategic relationship with POGA and work towards multiplying the producer investments in Saskatchewan Oats with both industry and government partnerships to expand oat profitability and profile both locally and around the world.

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Payee List for SaskOats 2017-2018 Year

Personal Services (Total received by Directors, All others threshold is specified)

Directors

Honorariums

Wade Hainstock	\$	1,800
Elroy Trithardt	\$	1,700
Alan Butuk	\$	1,450
Brad Goudy	\$	800
Chris Rundel	\$	800
Garry Johnson	\$	0

Out-of-Pocket

Elroy Trithardt	\$	1,969
Wade Hainstock	\$	1,644
Alan Butuk	\$	1,086
Chris Rundel	\$	677
Brad Goudy	\$	641
Garry Johnson	\$	0

Research & Development (\$5,000.00 threshold)

University of Saskatchewan	\$	102,620
SK Variety Performance Group	\$	8,600
SouthEast Agricultural Research Farm	\$	8,840
East Central Agricultural Research Farm	\$	13,456
NorthEast Agricultural Research Farm	\$	6,500
SK Soil Conservation Association	\$	7,848

Extension (\$5,000.00 threshold)

Education

Agriculture in the Classroom	\$	15,000
Yorkton Exhibition Assoc.	\$	5,500

Supplier Payments (\$5,000.00 threshold)

Accounting

Collins Barrow	\$	5,883
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Levy Central Fees

Agricultural Council of Sask. Inc.	\$	24,947
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Market Development (\$5,000.00 threshold)

R&D and Communications funded via POGA	\$	215,521
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Other Payments (\$20,000 threshold)*

Oat Advantage	\$	11,824
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SaskOats 2018-2019 Budget

Revenue

Check-off levy (\$.50/tonne on 1,421,000 tonne)	\$711,000
Check-off refunds @ 6.5%	<u>(\$46,215)</u>
	\$664,785
Interest Income	<u>\$11,000</u>
	<u>\$675,785</u>

Expenses

Board of Directors	\$14,000
Communications	\$18,750
Levy Administration Fee	\$26,500
Producer Meetings	\$8,500
Proportionate expenses of POGA	\$531,300
Research and Development Grants	\$131,536
General and Administrative (Audit, Legal, Elections, memberships, etc.)	<u>\$8,600</u>
	<u>\$739,186</u>

Excess of revenues over expenses **(-\$63,401)**