FINANCIAL STATEMENTS

Year Ended July 31, 2015

Regina, Saskatchewan July 31, 2015 (Unaudited)

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Review Engagement Report

To the members Prairie Oat Growers Association Inc.

We have reviewed the Statement of Financial Position of Prairie Oat Growers Association Inc. as at July 31, 2015 and the Statements of Operations and Cash Flows for the year then ended. Our review was made in accordance with Canadian generally accepted standards for review engagements and accordingly, consisted primarily of inquiry, analytical procedures and discussion related to information supplied to us by the organization's management.

A review does not constitute an audit and consequently, we do not express an audit opinion on these financial statements.

Based on our review, nothing has come to our attention that causes us to believe that these financial statements are not, in all material respects, in accordance with Canadian accounting standards for not-for-profit organizations.

Collins Barrow PQ LLP

Yorkton, SK November 10, 2015

Per: Mandy Pro

Regina, Saskatchewan

Statement of Financial Position as at July 31, 2015 (Unaudited)

Assets	2015	2014
Current Assets		
Cash and cash equivalents	95,747	
Accounts receivable - note 4	87,645	239,474
Prepaid expenses	10,557	8,611
	193,949	248,085
Capital Assets - note 5	869	1,028
	\$ 194,818	\$ 249,113
Liabilities and Net Assets		
Current Liabilities		
Bank overdraft		7,845
Accounts payable and accrued liabilities	21,083	74,461
Deferred revenue - note 6	167,810	160,882
	188,893	243,188
Net Assets, Unrestricted		
Balance, beginning of year	5,925	5,925
Add: Excess of revenue over expenses for the year	0	0
Balance, end of year	5,925	5,925
	\$ 194,818	\$ 249,113
Approved on behalf of the board:		

Approved on behalf of the board:

Statement of Operations For the year ended July 31, 2015 (Unaudited)

	2015	2014
Revenue Before Funding Contributions		
Grant revenues: - note 8		
Growing Canadian Agri-Innovations Program	57,866	88,646
AgriMarketing	269,673	51,156
ADOPT Program	24,570	27,700
Agriculture Development Fund - Preventing Equine Disease Agriculture Development Fund - Mycotoxins in Sask. Oats	3,570 61,006	23,940
Western Economic Diversification - Export of Canadian Oats		118,432
CAAP grant		62,000
Other revenues:		
Conference revenues	24,975	34,899
Prairie Oat Breeding Consortium partner contributions - note 8	221,716	295,621
Other income		5,000
	663,376	707,394
Expenses - page 13 Research projects	512,476	450,810
Market development projects	820,732	513,628
Communications	58,119	48,722
General operating expenses	346,622	306,421
Conordi oporating experiede	1,737,949	1,319,581
Deficiency of Revenue Over Expenses Before Funding		
Contributions	(1,074,573)	(612,187)
Funding Contributions - note 8		
Manitoba Oat Growers Association	211,824	93,599
Saskatchewan Oat Development Commission	727,839	443,128
Alberta Oat Development Commission	134,910	75,460
	1,074,573	612,187
Excess of Revenue Over Expenses for the Year	<u>\$0</u>	<u>\$0</u>

The notes to financial statements are an integral part of these financial statements.

Statement of Cash Flows

For the year ended July 31, 2015 (Unaudited)

	2015	2014
Cash Provided By (Used In):		
Operations Excess of revenue over expenses for the year Add items not requiring cash resources	0	0
Amortization - page 13	603	1,052
Net change in working capital	103,433	(47,135)
	104,036	(46,083)
Investing activities		
Capital asset purchases	(444)	(1,543)
Net Cash Increase (Decrease) for the Year	103,592	(47,626)
Cash position, beginning of year	(7,845)	39,781
Cash Position, End of Year	\$ 95,747	\$(7,845)
Represented By:		
Cash and cash equivalents Bank overdraft	95,747	_(7,845)
	\$ 95,747	\$(7,845)
	φ 95,747	φ(7,043)
Net change in working capital consists of:		
Decrease (increase) - accounts receivable	151,829	(145,929)
- prepaid expenses	(1,946)	20,815
Increase (decrease) - accounts payable and accrued liabilities	(53,378)	(82,903)
- other current liabilities	6,928	160,882
	\$ 103,433	<u>\$(47,135)</u>

The notes to financial statements are an integral part of these financial statements.

Notes to Financial Statements For the year ended July 31, 2015 (Unaudited)

1. Nature of Operations

The Prairie Oat Growers Association Inc. (POGA) was incorporated on April 20, 1998 under the Non-Profit Corporations Act of Saskatchewan. The organization's purpose is to develop and support partnerships in the agricultural industry that will enhance the profitability of oats for prairie producers and increase its value to the customer. The organization is not subject to income tax.

POGA also works to co-ordinate the efforts of the Saskatchewan Oat Development Commission, the Manitoba Oat Growers Association and the Alberta Oat Growers Commission. Further information regarding the relationship between POGA and these provincial organizations is detailed in note 7.

2. Significant Accounting Policies

These financial statements are the responsibility of management and have been prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO) using the accounting policies as summarized below:

(a) Cash and cash equivalents

Cash and cash equivalents represents cash on hand and cash held in banks.

(b) Capital assets

Capital assets are recorded at cost less accumulated amortization.

The assets are amortized on a straight-line basis at the following rates:

Furniture, fixtures and equipment	5 years
Computer equipment	3 years

(c) Revenue

Funding contributions from the Saskatchewan Oat Development Commission, the Alberta Oat Growers Commission and the Manitoba Oat Growers Association are recognized based on a cost-sharing agreement between the three parties. Related revenues are recognized in the year in which the expenses included in the cost-sharing agreement are incurred.

Grant revenues and other contributions are recognized following the deferral method of accounting. As such, restricted contributions subject to external stipulations, including grant revenues, are recognized as revenue in the same period in which the related expenditures are made, provided all grant qualifications have been met and collection is reasonably assured. Restricted contributions for which the related restrictions remain unfulfilled are accumulated as deferred contributions.

Unrestricted contributions are recognized as revenue when received or receivable if the amount can be reasonably estimated and collection is reasonably assured.

Prairie Oat Breeding Consortium partner contributions are recognized in the fiscal year in which the related membership year ends.

Notes to Financial Statements For the year ended July 31, 2015 (Unaudited)

2. Significant Accounting Policies - continued

(c) Revenue - continued

Conference and meeting registration revenues are recognized when the related conference is held and any conditions relating to the revenues have been fulfilled.

Investment income comprised of interest from cash and fixed income investments are recognized on an accrual basis. Interest on fixed income investments is recognized over the terms of these investments using the effective interest method. Other investment income is recognized when it is received.

(d) Project expenses

Project expenses are recognized when the expenditures are made or become payable.

(e) Financial instruments

Measurement of financial instruments

The organization initially measures its financial assets and liabilities at fair value, except for certain non-arm's length transactions.

The organization subsequently measures all its financial assets and liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in excess of revenue over expenses.

Impairment

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in excess of revenue over expenses. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in excess of revenue over expenses.

(f) Estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reported period. These estimates are reviewed periodically and, as adjustments become necessary, they are reported in the statement of operations in the period in which they became known.

Significant estimates have been made regarding the expected service lives of capital assets.

3. Risks Arising from Financial Instruments

The organization is not exposed to significant risks through its financial instruments.

Notes to Financial Statements

For the year ended July 31, 2015 (Unaudited)

4.	Accounts Receivable	2015	2014
	Accounts receivable are comprised of the following items:		
	Accounts receivable Accrued grants receivable:	45,962	119,627
	Western Economic Diversification AgriMarketing AgriInnovations	20,829 20,854	11,699 51,156 56,992
		\$ 87,645	\$ 239,474
5.	Capital Assets		
	Cost Furniture, fixtures and equipment Computer equipment	1,049 3,155 4,204	605 3,155 3,760
	Accumulated amortization Furniture, fixtures and equipment Computer equipment	694 2,641 3,335	605 2,127 2,732
	Net book value	\$ 869	\$ 1,028

Deferred Revenue 6.

Deferred revenue is comprised of the following items:

	Balance, Beginning of Year	Less Amount Recognized	Plus Amount Received or Receivable	Balance, End of Year
Agriculture Development Fund Mycotoxin project grant POBC memberships Crop Sequencing	13,071 147,811	61,006 221,716	47,935 221,715 20,000	147,810 0000
	\$ 160,882	\$ 282,722	\$ 289,650	\$ 167,810

Notes to Financial Statements For the year ended July 31, 2015 (Unaudited)

7. Transactions with Related Parties

Included in these financial statements are transactions with the Saskatchewan Oat Development Commission (SODC), the Manitoba Oat Growers Association (MOGA) and the Alberta Oat Growers Commission (AOGC), all of which are related by virtue of common board members. The Prairie Oat Growers Association Inc. provides administration services, overhead expenses, and research and development projects of mutual benefit to the SODC, the MOGA and the AOGC. The SODC, MOGA, and AOGC have agreed to jointly fund the net administrative and project expenses of POGA via a cost-sharing arrangement based on levy income, net of levy refunds. The proportionate share attributable to each organization is determined annually. Any expenditures made by the organization which are for the sole benefit of either the SODC, the MOGA or the AOGC exclusively are recovered from that organization based on the actual cost to the Prairie Oat Growers Association Inc.

Related party balance bear no specific terms of repayment. Related party transactions and balances included in the financial statements are as follows:

Financial Statement Accounts		2015	2014
Assets			
Accounts receivable - SODC's expenses paid by POGA Accounts receivable - SODC's funding contributions (netted	\$	13,000	\$ 0
against above)	(12,400)	42,588
Accounts receivable - AOGC's funding contributions		1,104	5,880
Liabilities			
Accounts payable - Board of Director expenses		12,321	29,546
Accounts payable - MOGA's funding contributions		7,275	24,809
Revenue			
Funding contributions (SODC)		727,839	443,128
Funding contributions (AOGC)		134,910	75,460
Funding contributions (MOGA)		211,824	93,599
POBC contributions (MOGA)		28,472	37,963

8. Projects and Future Funding Commitments

In the current year, the organization was involved in the following projects:

Oat Sustainability Project (OSP)

The objective of this project is to increase the domestic production and commercial marketing of Canadian oats through increased consumption of oats in equine markets in the United States through a combination of research into the nutritional quality of oats, market research and market development through targeted advertising and promotion.

The following five initiatives are undertaken as part of the Oat Sustainability Project.

Differentiate Canadian Oats in the US Equine Feed Market

The purpose of this project is to demonstrate the benefits of oats in equine feed through media awareness, and through promoting and increasing awareness to key influencers. POGA is eligible for a grant of up to \$600,000 from the Government of Canada as represented by the Minister of Agriculture and Agri-Food to fund 50% of eligible expenditures under this project. \$539,346 of expenses eligible are recognized in the statement of operations in the Oat Sustainability Project. \$248,844 in grant funds was received in the year and \$20,829 in grant funds receivable have been recognized as revenue, equating to 50% of eligible expenditures.

Notes to Financial Statements For the year ended July 31, 2015 (Unaudited)

8. Projects and Future Funding Commitments - continued

Marketing and Media

The organization agreed to sponsor The Julie Goodnight Show on RDTV for a total of \$91,200 denoted in US dollars, in monthly instalments commencing November 1, 2012 and ending October 1, 2014. The contract was extended in the current year for a total of \$64,600 denoted in US dollars, in monthly instalments commencing November 1, 2014 and ending March 31, 2016. In return for this sponsorship, Julie Goodnight agrees to endorse the Oat Sustainability Project. Amounts paid in the current year total \$50,300 (\$48,936 in the prior year), measured in Canadian dollars. These expenses have been recognized in the Oat Sustainability Project expenses, and are eligible expenses under the Differentiate Canadian Oats in the US Equine Feed Market project.

The organization has entered into a contract for website content and marketing to increase online traffic and presence at a total cost of \$41,000 payable monthly at \$5,125 per month commencing August 1, 2015. These expenses will be eligible expenses under the Differentiate Canadian Oats in the US Equine Feed Market project.

Can Oat Beta-Glucan Improve the Responsiveness of the Immune System in Horses?

The purpose of this project is to enhance the marketability of Canadian oats to the horse industry world wide by demonstrating that oat beta-glucan can improve the responsiveness of the immune system in horses. POGA is eligible for a grant of up to \$109,500 from the Ministry of Agriculture and Agri-Food Canada under the AgriInnovation Program over three years commencing April 1, 2013. POGA is required to contribute \$36,500 toward the project costs. POGA has contracted with the University of Florida for the provision of research services. Eligible expenditures of the current year total \$30,621 (\$133,292 in the prior year), and are included in the expenses of the Oat Sustainability Project. \$20,854 of these expenses are eligible for reimbursement under the funding agreement, which is recognized as revenue from the Growing Canadian Agri-Innovations Program.

Oats: Preventing Equine Disease

The purpose of this project is to examine the effects of various grains on the characteristics of the microbial population of the equine large intestine. POGA received grants totaling to \$66,150 from the Ministry of Agriculture of Saskatchewan under the Saskatchewan Ministry of Agriculture and the Canada-Saskatchewan Growing Forward Bi-Lateral agreement. POGA entered into the contract with the University of Kentucky for the provision of research services commencing February 1, 2013 and extending to January 31, 2015. The total commitment under this contract was \$122,601 in US dollars. Eligible expenses recognized in the current year total \$39,013, (\$50,823 in the prior year) and are included in the Oat Sustainability Project expenses. The project was completed in the current year.

Oats Improve the Gastrointestinal Health of Horses

The purpose of this project is to increase horse's gastrointestinal health from the inclusion of whole oats in horse's diets. The organization has agreed to fund a total of \$116,106, denoted in US dollars from August 1, 2015 through December 31, 2016 toward a research project conducted by the Pennsylvania State University. POGA is eligible for a grant for up to \$110,000, denoted in Canadian dollars, from the Western Grain Research Foundation over the defined period. No expenses have been incurred to date regarding this project.

Notes to Financial Statements For the year ended July 31, 2015 (Unaudited)

8. Projects and Future Funding Commitments - continued

Improving Transportation Impediments for Canadian Oats

The purpose of this project is to improve the transportation of Canadian oats. POGA has entered into contracts for the provision of services extending to December 2015, including facilitating meetings with representatives of the agricultural products transportation industry. Remaining commitments under this contract totals \$10,000 for contracted services, plus actual travel and meeting costs. Expenses incurred in the current year are recognized in the Transportation Impediments expense.

Development of the Mexican Oat Market

The purpose of this project is to develop the Mexican market for the export of Canadian oats by increasing consumer awareness of the health benefits of oats and developing partnerships with Mexican nutrition and dietitian associations. POGA is eligible for a grant of up to \$161,250 from the Government of Canada as represented by the Minister of Agriculture and Agri-Food to fund 50% of eligible expenditures under this project incurred between July 31, 2015 and March 31, 2018. POGA has entered into contracts for the provision of services extending to March 2018, including online marketing and the facilitation of a trade mission. POGA's commitment under this contract totals \$323,000 for contracted services, plus actual travel and meeting costs. Expenses incurred in the current year are recognized in the Mexican Oats expenses.

Developing Superior Oat Cultivars for Canada and Prairie Oat Breeding Consortium (POBC)

POGA has agreed to participate in a collaborative research project with Agriculture and Agri-Food Canada (AAFC) for the purposes of developing superior oat cultivars for Canada. This project is led and administered by AAFC. POGA has committed to funding \$1,098,581 of the total project budget of \$2,865,829. Eligible expenditures paid and recognized as an expense in the current year total \$216,400 (\$481,332 to date). The project commenced in April 2013 and will continue to March 31, 2018.

The Prairie Oat Breeding Consortium, a group of oat industry stakeholders, has agreed to provide funds towards POGA's commitments to this project via annual membership fees.

Healthier Oat Oil

The organization has agreed to fund a total of \$90,000 from January 1, 2013 through March 31, 2016 toward a research project conducted at the University of Saskatchewan with the goal of improving the stability and nutritional properties of oat oil by identifying oat germplasm with higher proportions of oleic acid. Amounts paid and recognized as an expense in the current year total \$30,000 (\$75,000 to date).

Improving the Nutritional Value of Oat Through Increasing the Level of Water-Soluble Beta-Glucan

The organization has agreed to fund a total of \$90,000 from December 20, 2012 through November 1, 2015 toward a research project conducted at the University of Saskatchewan with the goal of identifying genes involved in the biosynthesis of oat beta glucan and functional marker development to assist oat breeding. Amounts paid and recognized as an expense in the current year total \$25,000 (\$55,000 to date).

Prairie Oat Growers Association Inc. Notes to Financial Statements

For the year ended July 31, 2015

(Unaudited)

8. Projects and Future Funding Commitments - continued

Development of Oat Cultivars

The organization has agreed to fund \$20,000 per year, April 1, 2013 through March 31, 2018, with an optional two-year renewal period, toward a research project undertaken by Oat Advantage in Saskatoon, Saskatchewan with the goal of improving the oat line quality selection for low hull content and improved oat line selection of variation of oat groat hairs. Amounts paid and recognized as an expense in the current year total \$20,000 (\$60,000 to date).

Yield Response and Test Weight Stability of Oat to Fertilizer N

The organization has entered into a grant agreement with the Saskatchewan Ministry of Agriculture under its Agricultural Demonstration of Practices and Technologies (ADOPT) initiative on behalf of a third party group to fund a project aiming to validate research results regarding the responsiveness of oats to a particular fertilizer, expose growers to new oat cultivars and to determine if the test weight of current oat cultivars vary in the stability of their test weight as the nitrogen rate is increased. The total value of the grant is up to \$30,720. No amounts were received or paid in the year, and no revenue or expenses were recognized in the current year (\$24,500 in the prior year).

The organization has entered into a second grant agreement Saskatchewan Ministry of Agriculture under its Agricultural Demonstration of Practices and Technologies (ADOPT) initiative on behalf of a third party group to continue to fund the project. The total value of the grant is up to \$30,720. Amounts received, paid and recognized as revenue and expense in the current year total \$24,570.

Occurrence and Fate of Toxigenic Fungi and Their Associated Mycotoxins in Saskatchewan-Grown Oats and Oat Milling Projects

The purpose of this project is to investigate the occurrence of specific fungi and their associated mycotoxins in oats grow in different regions across the Canadian Prairies, with a focus on those grown in Saskatchewan, the effect of sample processing on fungal and mycotoxin measurements, and the effects of de-hulling, steaming, kilning and milling on concentrations of mycotoxigenic fungi and mycotoxins in oats and oat milling products. POGA is eligible for a grant of up to \$233,722 from the Government of Saskatchewan as represented by the Ministry of Agriculture through the Ministry's Agriculture Development Fund, in defined contribution levels over 5 years commencing January 2014. \$61,006 in funding has been recognized as revenue in the current year. Additionally, a third party has committed to providing \$619,749 of in-kind contributions to the project over the five-year period. POGA has committed to contributing \$19,480 in each of the first 4 years of the project. Eligible expenses recognized in the current year total \$99,968.

Transposon-Mediated Activation Tagging in Oat

The purpose of this project is to lay the foundation for a new method of identifying genes to improve oat breeding. POGA is eligible for a grant of up to \$151,500 from the Government of Canada as represented by the Ministry of Agriculture and Agri-Food through the Ministry's AgriInnovation Program, in defined contribution levels over 4 years commencing April 1, 2014, to fund 75% of eligible expenditures under this project. POGA has contracted a third party to carry out the project at a total cost of \$197,801. Eligible expenses recognized in the current year total \$48,300.

(Unaudited)

8. Projects and Future Funding Commitments - continued

Crop Sequencing of Large Acreage Crops

The organization has agreed to fund a total of \$32,500 from December 5, 2014 through July 20, 2020 toward a research project conducted by the Ministry's Agri-Food program identify crop sequence and rotation changes that will increase the yield and quality of special crops and other crops as the climate changes from a warm dry environment to wet cool environment. No expenses have been incurred to date regarding this project.

Investigation of Avenanthramides

The organization has agreed to fund a total of \$90,000 from December 5, 2014 through December 31, 2017 toward a research project conducted by the University of Saskatchewan to survey the content of nutritional avenanthramides in oat species, cultivators and breeding lines, to increase the levels of the healthy compounds in oats. Amounts paid and recognized as an expense in the current year total \$20,000.

Breeding for Resistance to Leaf Blotch Pathogens in Saskatchewan Oats

The organization has agreed to fund a total of \$45,000 from December 5, 2014 through November 15, 2017 toward a research project conducted by the University of Saskatchewan to increase the resistance of Pyrenophora and Stagnospora pathogens in commercial oat fields. No expenses have been incurred to date regarding this project.

Crown Rust Initiative

The organization has agreed to fund a total of \$100,000, denoted in US dollars, from October 1, 2015 through July 1, 2019 toward a research project conducted by the United States Department of Agriculture, Agricultural Research Service to identify genes that will provide resistance to crown rust in oats. Payments are to be made October 1, 2015, and each July 1st thereafter. No expenses have been incurred by POGA to date regarding this project.

Schedule of Expenses For the year ended July 31, 2015 (Unaudited)

4		2015	2014
1.	Research projects - note 8 CAAP project Development of Oat Cultivars Developing Superior Oat Cultivars Healthier Oat Oil Investigation of Avenantharamide Mycotoxins in Saskatchewan NAMA Oat Curator	20,000 216,400 30,000 20,000 99,968 28,238	72,000 20,000 264,932 30,000
	Other research and development projects Responsiveness to Fertilizer N and Fungicides Tagging in Oats Water Soluble Beta Glucan Yield Response and Test Weight Stability of Oats to Fertilizer N	48,300 25,000 24,570	6,178 3,200 30,000 24,500
		\$ 512,476	\$ 450,810
2.	Market development projects - note 8 Mexican Oats Oat Sustainability Project Sponsorships Transportation Impediments	67,356 698,733 <u>54,643</u> \$ 820,732	66,241 389,931 3,000 54,456 \$ 513,628
3.	Communications Advertising, sponsorships, newsletter, website and membership	\$ 58,119	\$ 48,722
4.	General operating expenses Administrative Amortization Annual conference Directors' travel and administration Insurance Interest and bank charges Loss on foreign exchange Meetings Professional fees	170,197 603 45,710 96,237 2,350 1,412 6,684 17,049 6,380 \$ 346,622	164,559 1,052 27,841 86,184 2,350 1,182 646 18,211 4,396 \$ 306,421