## Oats Everyday: Expanding the Canadian Oat Market

POGAAGM December 1,2022

# ESPRESSO OAT SHAKE

## Online Marketing Campaign - Canada



### Average monthly reach: 2,463,943

Description	KPI (April 1, 2021 – March 31, 2023)	Campaign to date (April 1, 2021 – October 31, 2022)
Size of Reach /Circulation/ Readership	50,000	57,968
Website & Social Media Views (Pageviews and Reach)	36,000,000	47,339,645



## Online Marketing Campaign - Canada



Impressions: 5,035,192



Followers: 3,936



Impressions: 58,854



Website Pageviews: 55,079







### **Online Marketing Campaign - Mexico**

### Average monthly reach: 3,233,981

Description	KPI (April 1, 2021 – March 31, 2023)	Campaign to date (April 1, 2021 – October 31, 2022)
Size of Reach/ Circulation/ Readership	375,000	382,711
Website & Social MediaViews (Pageviews and Reach)	70,000,000	63,674,739





### **Online Marketing Campaign - Mexico**



Impressions: 4,788,193



Bloggers (Instagram & Facebook) Reach: 62,425



Impressions: 58,852



Website Pageviews: 460,773





## Online Marketing Campaign - Japan



Average monthly reach: 1,386,226

Description	KPI (April 1, 2021 – March 31, 2023)	Campaign to date (April 1, 2021 – October 31, 2022)
Size of Reach/ Circulation/ Readership	3,000	3,176
Website & Social MediaViews (Pageviews and Reach)	10,000,000	26,351,169



## Online Marketing Campaign - Japan





#### **Impressions: 2,504,977**



Website Pageviews: 1,477



## **Social Media Amplification**



Outs Everyday We have a healthy interest in Gatel Volt Catellouryday.com for secipes, tips, wideos.and creative nationation. Follow up for a NEW major every week? eatsonryday.com

oats\_everyday week to \*\*\* 233 point 3,934 fullowers 357 followers





















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About

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HOME

Oats Everyday 7.46K subscribers

> VIDEOS PLAYLISTS

CHANNELS ABOUT



Oatmeal Chocolate Chip Skillet Cookie Cats Everyday - 4.1K views - 5 years ago

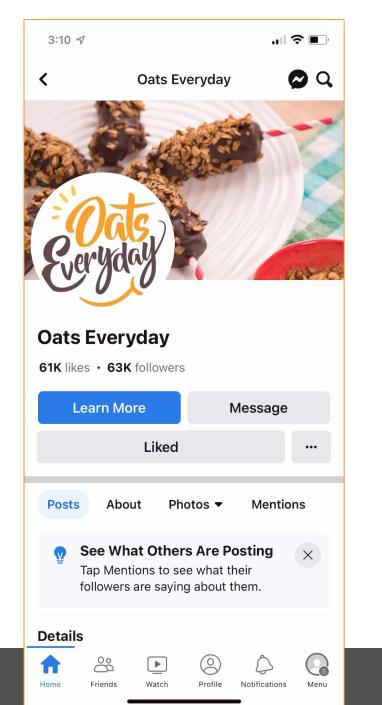
COMMUNITY

Indulge your sweet tooth with our Oatmeal Chocolate Chip Skillet Cookie! This huge cooki INGREDIENTS 1/2 oup unsafted butter, room temperature (125 ml) 1/2 oup light...

Uploads > Play all





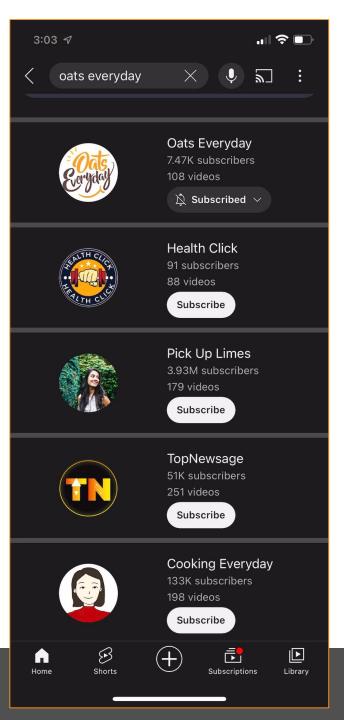


## Facebook Sharing

#### Sharing content from Facebook on your mobile is simple:

- I. Visit the Facebook profile (@OatsEverydayCA)
- 2. Find a post worth resharing to your own followers
- 3. Click "Share" to either:
  - Share to your profile/Newsfeed
  - Share to your Facebook Story
  - Send in Messenger to friends
  - Share a link to the post via text messaging or email





## YouTube Sharing

#### Sharing content from YouTube on your mobile is simple:

- I. Visit the YouTube profile (@OatsEveryday)
- 2. Find a video worth sharing within your network
- 3. Click "Share" to either:
  - Share to a social media platform of your choice
  - Copy and share a link to the video via text messaging or email





### Following ~ Message Email +9 Ħ Ô SUGAR ESPRESS ூ

## **Instagram Sharing**

#### Sharing content from Instagram on your mobile is simple:

- I. Visit the Instagram profile (@Oats\_Everyday)
- 2. Find a post worth sharing
- 3. Click the "paper plane" icon to either:
  - Add the post to your story
  - Share a post directly with your friends
- 4. Click the ellipsis "…" to either:
  - Share the Instagram post via iMessage, WhatsApp or Email



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## Share your own content!

- Choose a video or recipe for sharing on Instagram, Facebook or YouTube
- Compose a message to accompany your video or recipe
- Tag relevant accounts within your post: Instagram: @Oats\_Everyday Facebook: @OatsEverydayCA
- Include relevant hashtags within your post: #CanadianOats #OatsEveryday



Jane Smith December 1, 2022 3:32 pm

Oats are delicious any time of day!

Check out this recipe from @OatsEverydayCA

#CanadianOats #OatsEveryday





## Your turn!

Share a recipe video to the social network of your choosing.

- Visit the Oats Everyday YouTube channel (@OatsEveryday)
- Use the "Share" option on a YouTube Video to amplify on Facebook or Twitter
- Visit Instagram (@Oats\_Everyday) to share a post or video to your
   Story
- Tag the Oats Everyday Accounts! Note: Oats Everyday does not have Twitter for tagging
  - Instagram: @Oats\_Everyday
  - Facebook: @OatsEverydayCA



@OatsEveryday
URL:
https://www.youtube.com
/@OatsEveryday





## **Canadian Consumption of Oats**

Canada Trade Data YTD: January – September 2022

The volume of oats consumed in Canada increased steadily from 1.7 MT in 2014/15 to a high of 2.4 MT in 2019/20. In 2020/21 there was a slight decline in the consumption of oats and in 2021/22 there is a further decline with only 1.8 MT of oats consumed. Fortunately, in 2022/23, reports until September 2022 indicate that oats consumption in Canada has increased to as high as 2.4 MT.

Total Canada Consumption of Oats 2014-2022 (September 2022) (thousand metric tonnes) 3. 2.5 2. 1.5 Ι. 0.5 0. 2014/15 2015/16 2018/19 2019/20 2021/22 Oat 2016/17 2017/18 2020/21 2022/23 Consumption in Canada from 2014/15 to 2021/22\* (in million metric tons)

Source: USDA World Markets and Trade, October 2022



### Kayombo Chicken Project Funded by the Art Enns Ag Leadership Fund

- The Kayombo Chicken Project encourages students to raise chickens.
- The success of the project has resulted in students being fed twice a week
- The school has been operational for 7 years and is recognised by the Government of Zambia as a *School of Excellence*.
- Art Enns recognized the need to support agricultural education in Africa and collaborated with individuals from the village of Kayombo to discuss the creation of a chicken project.
- The ability to produce food locally in this remote village is a big advantage for the school:
  - Student involvement is required, responsible for care and maintenance.
  - Helps to improve nutrition levels amongst students.
  - The wide demand for chickens generates income and can feed and pay for workers monthly allowance.
  - Chicken manure is highly beneficial for the soil and used in the school gardens.





### Farmers Abroad Canada



#### Farmers Abroad Canada

- A not-for-profit charitable organization focused on supporting agricultural education in developing African countries.
- Formerly known as the Manyinga Project, Farmers Abroad Canada is a broader-based organization with a larger footprint than the Manyinga District of Zambia.
- The Art Enns Ag Leadership Fund has been possible by the generous donations of the late Art Enns, his family, friends, and agricultural colleagues.

Website: <u>Support — Farmers Abroad Canada</u> <u>www.farmersabroad.ca/</u>

Twitter @FarmerAbroad



Thank You

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